Healthcare Purchasing Alliance LLC.

In Partnership with Orlando Health Inc.

• Mission: To

Improve the Health and Quality of Life of the Individuals and Communities we Serve • Vision Statement: A

Trusted Leader Inspiring Hope through the Advancement of Health





ORLANDO HEALTH



Orlando Regional Medical Center



South Seminole Hospital





Dr. P. Phillips Hospital



Arnold Palmer Hospital for Children



Lucerne Pavilion



M.D. Anderson Cancer Center Orlando



Winnie Palmer Hospital for Women & Babies



Health Central Hospital

Integration of the Supply-Chain **Regional Aggregation Product Selection & Purchasing Processes** Vendor Managed Inventory **Patient Safety Initiatives** Self-Contracting Outcomes Consolidated **Direct Sourcing** Driven **Information Systems MMIS - WMS - SIS** Patient **ACO Model** Care **Corporate Alignment of Vendor Relationships** Demand **Strategic Goals** Forecasting Clinical Integration Value-Based Procurement **Contracting Services Self-Distribution Drive Market-Share** Service Hospitals, Clinics & MD Practices LUM/JIT Services ORLANDO HEALTH

Healthcare Purchasing Alliance (HPA)

• Self-Contracting Entity and Regional Aggregation

- Owned and Non-Owned Entities
- The "Last-Mile" of Supply Chain
- All category types
 - Purchased Services
 - Pharmacy
 - Commodity
 - Services
 - Capital
- Business Analytics
- Rebate Management







Consolidated Service Center

• Self-Distribution entity

- 90,000 sq ft
- Climate-controlled
- Radiofrequency technology
- 24/7 operation
- Warehouse Management Tool (Tesys Elite) manages picking, replenishment, putaway, lots, Pedigree, UOM and all menu/non-menu logistic & operational processes including **Demand Forecasting**
- Low unit of measure (LUM) and Just in Time (JIT) product delivery to all hospitals, which includes Physician Preferred/Preference Items (PPI)
- Cross-Docking
- Patient Charge Capture process starts here
- Physician Preference Items (PPI)



